

Date: 30th May 2022

Ref: IM/IRO/RSE/003/2022

Rwanda Stock Exchange Po Box 3882 Kigali – Rwanda

Attention: Mr. Celestin Rwabukumba



Dear Sir,

Subject: I&M Bank (Rwanda) PLC - 2022 Quarter 1 Financials

Enclosed please find attached the unaudited financial statements and accompanying press release for the period ended 31st March 2022.

We look forward to a continued good working relationship and co-operation.

Yours sincerely,

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FOR AND ON BEHALF OF I&M BANK (RWANDA) PLC

Dederi WIMANA Chief Financial Officer Iddy RUGAMBA Company Secretary



FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31st MARCH 2022

STATEMENT OF FINANCIAL POSITION AS AT 31st MARCH 2022

UNAUDITED (FIGURES IN FRW '000)

ASSETS	31 March 2022	31 December 2021
		(Audited)
Cash and balances with National Bank of Rwanda	36,818,197	30,502,283
Due from Banks	81,470,667	75,020,885
Due from group companies	699,385	1,303,319
Financial assets at fair value through other comprehensive income	57,151,446	56,270,151
Financial assets at fair value through profit or loss	1,268,462	1,354,856
Financial assets at amortised cost	53,757,311	33,881,215
Loans and advances to customers	230,515,693	222,423,047
Tax recoverable	2,407,243	2,392,951
Other assets	5,441,620	3,279,764
Intangible assets	3,977,376	4,321,743
Property and equipment and right of use assets	22,155,924	22,355,320
Investment Property	13,751,522	13,820,629
TOTAL ASSETS	509,414,846	466,926,163
LIABILITIES		
Deposits from banks and other financial Institutions	62,412,701	60,430,768
Deposits from customers	296,656,901	266,462,345
Other liabilities	19,451,224	13,313,408
Current income tax	799,583	
Deferred income tax	3,591,284	3,481,942
Long term debt	52,034,573	50,907,060
Subordinated Debt	10,388,985	10,126,673
TOTAL LIABILITIES	445,335,251	404,722,196
EQUITY		
Share capital	15,150,000	15,150,000
Share premium	6,249,832	6,249,832
Retained earnings	40,261,403	38,335,409
Revaluation reserve	1,964,142	1,964,142
Fair value through OCI reserve	454,218	504,584
TOTAL EQUITY	64,079,595	62,203,967
TOTAL LIABILITIES AND EQUITY	509,414,846	466,926,163
OFF-BALANCE SHEET ITEMS		
Acceptances and Letters of Credit Issued	20,417,964	17,667,785
Guarantees commitments given	39,835,019	37,612,212

Managing Director: Date: 30th May 2022 Nikhil Hira

Chairman of Board Audit Committee: Date: 30th May 2022

STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31st MARCH 2022

UNAUDITED (FIGURES IN FRW '000)

DNAUDITED (FIGURES IN FRW 000)			
	31 March 2022	31 March 2021	
Interest and similar income	11,945,670	11,044,566	
Interest and similar expense	(4,351,085)	(4,388,805)	
Net interest income	7,594,585	6,655,761	
Fees and commission income	1,013,199	769,218	
Fees and commission expense	(600,603)	(372,605)	
Net fees and commission income	412,596	396,613	
Net foreign exchange income	986,899	963,156	
Other operating income	269,920	27,121	
Operating income before impairment	9,264,000	8,042,651	
Net impairment charge on loans and advances	(835,238)	(508,075)	
Operating Income after impairment losses	8,428,762	7,534,576	
Employee benefits	(2,547,926)	(2,661,288)	
Operating expenses	(1,899,149)	(1,536,294)	
Depreciation and amortization expense	(1,018,621)	(815,183)	
Total operating expenses	(5,465,696)	(5,012,765)	
Profit before income tax	2,963,066	2,521,811	
Income tax expense	(1,037,073)	(882,634)	
Profit for the period	1,925,993	1,639,177	

OTHER DISCLOSURES

c) OTC derivatives :

FOR THE PERIOD ENDED 31st MARCH	2022	
I. Capital Strength	31 March 2022	31 December 2021
a. Core Capital (Tier 1)	58,566,473	57,398,611
b. Supplementary Capital (Tier 2)	8,738,839	8,471,906
c. Total Capital	67,305,311	65,870,517
d. Total Risk weighted assets	333,873,805	317,436,863
e. Core Capital/Total risk weighted assets ratio %	17.54	18.08
f. Tier 2 ratio %	2.62	2.67
g. Total Capital/Total risk weighted assets ratio %	20.16	20.75
h. Leverage Ratio %	11.73	11.62
II. Credit Risk		
Total gross credit risk exposures: after accounting offsets and without taking into account credit risk mitigation	300,045,437	287,522,503
2. Average gross credit exposures, bro credit exposure:	ken down by ma	ijor types of
a) loans, commitments and other non- derivative off-balance sheet exposures :	300,045,437	287,522,503
b) debt securities:	110,908,757	90,151,366

1,268,462

1,354,856



FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31st MARCH 2022

3. Regional or geographic distribution of exposures, broken down in significant areas by major types of credit exposure:		31 March 2022	31	December 2021	
Northern		4,982,976		4,873,522	
Southern		2,339,502	2,346,428		
Eastern		2,433,650	2,433,866		
Western		4,637,185		5,717,499	
Kigali City	2			72,151,188	
4. Sector distribution of exposures, b credit exposure and aggregated in the				types of	
a) Government;		130,452		183,162	
b) financial;		-		252,970	
c) manufacturing;		41,877,136		56,219,723	
d) infrastructure and construction;		27,379,172	1	81,909,415	
e) services and commerce.		46,841,459	g	4,873,362	
f) others	1	183,817,218		54,083,871	
5. Off Balance sheet items				5,279,996	
6. Non-Performing Loans					
(a) Non performing Loans		10,344,416		9,927,109	
(b) NPL Ratio %		3.45		3.45	
7. Related Parties					
a. Loans to Directors, shareholders and subsidiaries		6,359,230		6,993,022	
b. Loans to Employees	1	5,446,612		5,271,521	
8. Restructured loans					
a. No. of borrowers		2,181		1,761	
b. Amount outstanding (Frw '000)		51,423,664		56,160,720	
c. Provision thereon (Frw '000) (regulatory):		10,740,482		1,520,671	
d. Restructured loans as % of gross loans		17		16	
III. Liquidity					
a. Liquidity Coverage ratio (LCR) %		528		504	
b. Net Stable Funding ratio (NSFR) %		157		156	
IV. Operational Risk					
Number and types of frauds and their corresponding amount					
Туре	Nº	Amount Frw '000	N⁰	Amount Frw '000	
External - Use of forged payment order	-	-	-		
Internal - Use of forged payment order	-	-	-		
Internal - Theft	1	331,058	1	149,589	
V. Market Risk		31 March 2022		31 December 2021	
1. Interest rate risk		2,151,466		2,143,59	
2. Equity position risk		-			
2 Foreign eychange rick		620 727		226 727	

VI. Country Risk	31 March 2022	31 December 2021
1. Credit exposures abroad	85,385,005	61,894,936
2. Other assets held abroad	-	-
3. Liabilities to abroad	54,160,460	53,567,062
VII. Management and Board Composition		
a. Number of Board members	9	9
b. Number of independent directors	6	6
c. Number of non-independent directors	3	3
d. Number of female directors	2	2
e. Number of male directors	7	7
f. Number of Senior Managers	14	14
g. Number of female senior managers	5	5
h. Number of male senior managers	9	9

EXPLANATORY NOTES TO THE FINANCIALS

The Bank continued to grow revenue and achieved solid year-on-year growth rates.

Interest and similar income up by 8 per cent driven by 4 per cent growth in loan book portfolio while the investment securities rose by 23 percent from December 2021.

Interest and similar expenses decreased by 1 percent year on year while customer deposits increased by 11 percent in the same period as a result of the strategic initiatives to source and utilize low-cost deposits as well growth in customer base.

Fees and commission income rose by 32 percent year-on-year driven by higher transaction volumes and improved business activity. This result shows the strength provided to business diversification.

Total operating expenses (excluding provisions) increased by 9 percent, in line with business growth. The Bank is ensuring control of its costs as well as maintaining efficiency in the service delivered.

Total assets increased by 9 per cent driven by organic growth across our businesses.

Loan book quality noted improvements, with the NPL ratio capped at 3.45 percent.

The growth in the deposits liabilities reflects the confidence customers place with the Bank and effective strategies put in place to grow the overall customer base.

All regulatory metrics remain well above the required levels, with Tier I & Tier II capital ratios of 17.54 percent and 20.16 percent, respectively. The liquidity coverage ratio was 528 percent in the reported period. This gives the Bank a strong headroom for growth.

Managing Director: Date: 30th May 2022

326,737

620,737

Chairman of Board Audit Committee: Date: 30th May 2022

Nikhil Hira

3. Foreign exchange risk



PRESS RELEASE

Quarter 1 2022 Financial Results

Kigali, Rwanda - 30th May 2021

I&M Bank (Rwanda) PLC reports a Profit Before Tax of FRW 2.96 Billion, up by 17 per cent for the first quarter of 2022.

Kigali, Rwanda, 30th May 2022: I&M Bank (Rwanda) Plc has announced its financial results for the period ended 31st March 2022.

Commenting on the financial results, Mr. Robin Bairstow, the CEO of I&M Bank (Rwanda) Plc said:

"We have delivered a strong first quarter, built on the solid momentum of 2021 and ongoing execution of our iMara 2.0 strategy. A review of the results shows positive performances across key financial metrics."

Financial performance review

Q1-2022 Income statement highlights (vs Q1-2021)

The strength of the bank's performance was reflected in all profitability metrics, with return on equity (ROE) and return on asset (ROA) increasing to 12.14% and 1.61% respectively.

- The Bank has reported FRW 9.3 Billion in net revenue (before impairment provisions), up by 15% year-on-year, driven significantly by an increase in net interest income of 14%.
- Fees & Commission (net) were up by 4% year-on-year on the back of improved efficiencies and continued digital adoption. This has helped drive improvements in efficiency and customer satisfaction, with the Bank's cost-to-income ratio capped at 59%. In the reported period, operating expenses increased by 9% year-on-year to FRW 5.5 Billion.
- As a result, Profit After Tax (PAT) for the first quarter of 2022 was FRW 1.9 Billion, up by 17% year-on-year.

Q1-2022 Balance sheet highlights (vs. Dec 2021)

The Bank's balance sheet remains robust, with the non-performing loan ratio standing at 3.45%, in line with Dec-2021 levels.

- Loans & advances to customers (net) increased by 4% to FRW 231 Billion from FRW 222 Billion (December-2021). The growth was supported by new deals booked across all segments.
- Total financial investments increased to FRW 112.2 Billion, up by 23% from FRW 91.5 Billion reported at the end of December 2021, in line with the Bank's strategy to efficiently deploy capital.
- Deposits held for customers and financial institutions were up by 10% to FRW 359 Billion (FRW 327Billion- December 2021), resulting in a loan-to-deposit ratio of 64%. Borrowings position for the period were FRW 62 Billion. The liquidity coverage ratio was 528% as of the end of March 2022.
- The Bank remains well capitalized with Tier I capital adequacy ratio of 17.54% and Tier II ratio of 20.16%.

Financial & Business performance review

Speaking on the Q1 2022 performance, Mr. Robin Bairstow – CEO of I&M Bank (Rwanda) Plc – said, "The bank's strong performance was driven by an activity rebound in the economy, with growth noted both on our loans & advances and our deposit liabilities, which led to solid growth in net interest income and net fee income.

In the reported period, our customer base was up by 24% year-on-year, with the highlight being our MSME segment with year-on-year customer growth of 70%.

We remained anchored around delivering value and excellence in service to our customers. Our investments in state-of-art digital platforms delivered where we have noted a constant in digital services adoption with 75% of all customer-initiated transactions go through our digital channels.

He further added: "As business activities pick up across the country, we remain resolute to the core purpose of our brand "We are on your side" and in our commitment to support the country's economic recovery."

ABOUT I&M BANK (RWANDA) PLC

Incorporated in 1963, I&M Bank (Rwanda) Plc is the oldest Bank in Rwanda. It is today one of the leading players in the industry with a strong footprint across the country.

I&M Bank (Rwanda) Plc offers the full range of personal, business, institutional and corporate banking products throughout its locations. The Bank has been listed on the Rwanda Stock Exchange since March 2017.

The Bank is also a subsidiary of I&M Group PLC, a leading regional financial services group in Eastern Africa with a presence in Kenya, Tanzania, and Uganda as well as a joint venture in Mauritius. I&M Group has a long history in banking and has established a wide network of correspondent banks across the globe and enjoys a strong relationship with leading international Development Financial Institutions.

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